



Quote #: Q-17359-2
 Date: 10/16/2025
 Expires On: 11/30/2025

Envera Systems

Next Generation Security
 1659 Achieva Way
 Dunedin, FL 33648
 Phone: (855) 936-8372 | Email: info@enverasystems.com

Prepared for

Sonoma Bay - Riviera Beach
 3600 Sonoma Drive
 Riviera Beach, Florida 33404

SECURITY CONSULTANT	PHONE	EMAIL
Katie Ullrich		katie@enverasystems.com

Customer to provide power and internet to each of the four head end locations.

Pricing valid with new 3-year agreement.

EQUIPMENT & ONE-TIME SERVICES

Area 1 - Passive Video Surveillance

QTY	PRODUCT	INSTALL INVESTMENT
2	Outdoor Bullet Camera - 4MP	
1	iBoot Bar	
1	Battery Backup 7 Outlet 600VA	
1	Fortigate Router (40F)	
1	Outdoor Enclosure Kit - Small SS	
2	16' Aluminum 4 X 4 Pole	
1	Bore Setup	
80	Bore	
20	Trenching & Backfilling	
20	Conduit	
225	Wire	
1	Digital Watchdog Blackjack DX1 NVR 4TB	
Area 1 - Passive Video Surveillance TOTAL:		\$16,785.14

Area 2 - Passive Video Surveillance

QTY	PRODUCT	INSTALL INVESTMENT
3	Outdoor Bullet Camera - 4MP	
1	iBoot Bar	
1	Battery Backup 7 Outlet 600VA	
1	Fortigate Router (40F)	

QTY	PRODUCT	INSTALL INVESTMENT
1	Outdoor Enclosure Kit - Small SS	
1	16' Aluminum 4 X 4 Pole	
1	Bore Setup	
80	Bore	
20	Trenching & Backfilling	
20	Conduit	
300	Wire	
1	Digital Watchdog Blackjack DX1 NVR 4TB	
Area 2 - Passive Video Surveillance TOTAL:		\$16,699.42

Area 3 - Passive Video Surveillance

QTY	PRODUCT	INSTALL INVESTMENT
3	Outdoor Bullet Camera - 4MP	
1	iBoot Bar	
1	Battery Backup 7 Outlet 600VA	
1	Fortigate Router (40F)	
1	Outdoor Enclosure Kit - Small SS	
1	16' Aluminum 4 X 4 Pole	
1	Bore Setup	
80	Bore	
20	Trenching & Backfilling	
20	Conduit	
300	Wire	
1	Digital Watchdog Blackjack DX1 NVR 4TB	
Area 3 - Passive Video Surveillance TOTAL:		\$16,699.42

Area 4 - Passive Video Surveillance

QTY	PRODUCT	INSTALL INVESTMENT
2	Outdoor Bullet Camera - 4MP	
1	iBoot Bar	
1	Battery Backup 7 Outlet 600VA	
1	Fortigate Router (40F)	
1	Outdoor Enclosure Kit - Small SS	
2	16' Aluminum 4 X 4 Pole	
1	Bore Setup	
275	Bore	
20	Trenching & Backfilling	
20	Conduit	
525	Wire	
1	License Plate Camera - 2 MP	

QTY	PRODUCT	INSTALL INVESTMENT
1	Digital Watchdog Blackjack DX1 NVR 4TB	
Area 4 - Passive Video Surveillance TOTAL:		\$22,212.26

One-Time Total: \$72,396.24

Local sales tax may be added to One-Time Total.

MONTHLY SERVICES

Area 1 - Passive Video Surveillance

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
2	Passive Standard Camera	\$25.00	\$50.00
1	Service & Maintenance Plan	\$121.04	\$121.04
1	Networking Monitoring	\$100.00	\$100.00
Area 1 - Passive Video Surveillance TOTAL:			\$271.04

Area 2 - Passive Video Surveillance

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
3	Passive Standard Camera	\$25.00	\$75.00
1	Service & Maintenance Plan	\$121.52	\$121.52
1	Networking Monitoring	\$100.00	\$100.00
Area 2 - Passive Video Surveillance TOTAL:			\$296.52

Area 3 - Passive Video Surveillance

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
3	Passive Standard Camera	\$25.00	\$75.00
1	Service & Maintenance Plan	\$121.52	\$121.52
1	Networking Monitoring	\$100.00	\$100.00
Area 3 - Passive Video Surveillance TOTAL:			\$296.52

Area 4 - Passive Video Surveillance

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
2	Passive Standard Camera	\$25.00	\$50.00
1	Service & Maintenance Plan	\$137.33	\$137.33
1	Passive License Plate Camera	\$50.00	\$50.00
1	Networking Monitoring	\$100.00	\$100.00
Area 4 - Passive Video Surveillance TOTAL:			\$337.33

Entrance - Virtual Gate Guard

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Envera Kiosk System (Envera-Owned) with Automated Driver's License Technology	\$876.81	\$876.81
302	Per Home (Address) Monitoring - 24 Hours	\$10.82	\$3,267.64
1	Service & Maintenance Plan	\$200.00	\$200.00
1	Networking Monitoring	\$100.00	\$100.00
Entrance - Virtual Gate Guard TOTAL:			\$4,444.45

Community - Access Control

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Database Management	\$200.00	\$200.00
Community - Access Control TOTAL:			\$200.00

Entrance - Barrier Gates

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
2	Service & Maintenance Plan	\$60.00	\$120.00
Entrance - Barrier Gates TOTAL:			\$120.00

Clubhouse & Pool - Access Control

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Service & Maintenance Plan	\$100.00	\$100.00
1	Networking Monitoring	\$100.00	\$100.00
Clubhouse & Pool - Access Control TOTAL:			\$200.00

Monthly Total: \$6,165.86

Local sales tax will be added to Monthly Investment.

SERVICE & MAINTENANCE PLAN

- During Primary Period, should any equipment need to be serviced or replaced, Envera will not charge for labor or system parts and materials.
- During Renewal Periods, should any equipment need to be serviced or replaced, Envera will not charge for labor and will only charge cost for system parts and materials.
- Ground loops are warrantied for a period of 90 days and are not included in the Service & Maintenance Plan
- Service Level Commitment
 - Envera will perform system checks of all cameras on a daily basis.
 - Envera will proactively troubleshoot any discovered issues, which may include sending a technician onsite.
 - Since most issues can be resolved remotely, emergency service requests will be responded to within 24 hours.
- Service and Maintenance Plan excludes accident, vandalism, flood, water, lightning, fire, intrusion, abuse, misuse, an act of God, any casualty, including electricity, unauthorized repair service, modification or improper installation or any other cause beyond the control of Envera, including interruption of electrical power or internet service.

TERMS & CONDITIONS

- Monthly pricing is based on 302 current homes, with a maximum of 302 homes at full build out.
- Package pricing is applied to installation and monthly pricing. Pricing presented in this Quote is based on the purchase of all items as presented.
- Minimum 36-month agreement is required for monthly services (sales tax will be added to all monthly charges).
- Community will be responsible for all costs related to permits, bonds, surveys, drawings or site plan modifications.
- Community will be responsible for all required internet lines with minimum of 5Mbps upload and download speeds for most systems to operate. This may require multiple primary and backup lines throughout the community. Envera's team will work with internet providers to assist Client as necessary.
- Community will be responsible for providing adequate power at all head-end locations.
- Deposit due at signing equal to 50% of installation costs and two (2) months of the monthly services costs prior to Envera scheduling work. 40% of installation will be due within 5 days of Envera beginning installation. Final 10% of installation is due within 5 days of Envera completing installation.
- If purchasing a Virtual Gate Guard or Access Control System, Community will be responsible for providing a list of all residents with addresses, phone numbers, and email addresses in an Excel or CSV format.
- If purchasing a Virtual Gate Guard System:
 - *Virtual Gate Guard Monitoring is a per home charge and any additional homes added above those reported in the Qty field above (or at signing) will be charged to the Community at the per home price per month.
 - Installation of the equipment will take approximately six weeks to complete and fully test
 - Envera's Implementation Team will provide a resident orientation session
 - Once the system is activated and on-line, Envera will conduct a "soft opening" giving residents 21 days to get acclimated (Guests will be asked where they are going but no guest will be denied entry)
 - After the soft opening period expires, all guests will be verified before being granted entry into the community
 - Recurring monthly pricing is based on all resident and renters having Envera programmed credentials on their vehicles and unencumbered access to use MyEnvera.com or the MyEnvera App for guest management

COMMUNITY/COMMUNITY+ HARDWARE

- All hardware sold for Community or Community+ software solutions will be shipped for installation by the Client.